

The Cortera Industry Monitors are the most intuitive measures of key purchase, payment and financial trends across major industries. Industry Monitors are created from data on over 10 million companies and over \$1 trillion in business-to-business transactions.

1 PAYMENTS

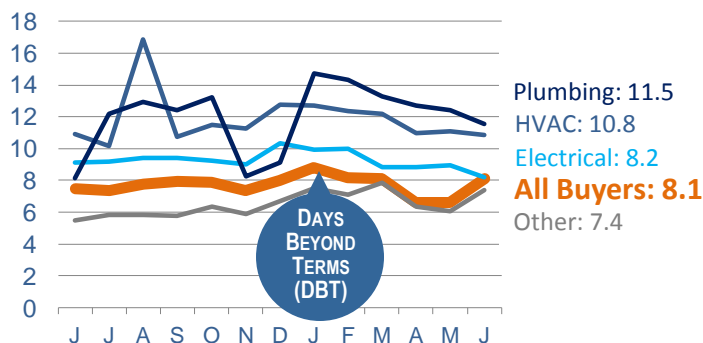
DBT = **8.1** days late

How **FAST** companies are paying Building Supply providers

DBT = **6.9** days late

How fast those companies are **PAYING OTHER PROVIDERS**

3 PAYMENT BEHAVIOR TRENDS



2 RISK RATINGS

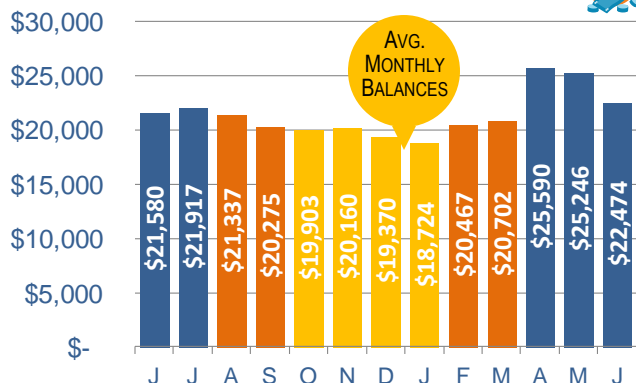
How risky are customers of Building Supply providers?



4 INDUSTRY RANKINGS

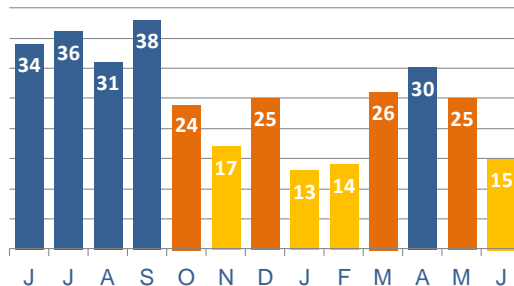
Industry	DBT
Manufacturing Materials	5.0
Food & Beverage	5.8
Industrial Supply	6.7
Transportation	7.5
Apparel & Outdoor	7.7
Building Supply	8.1
Construction	12.6

5 CUSTOMER SPENDING TRENDS

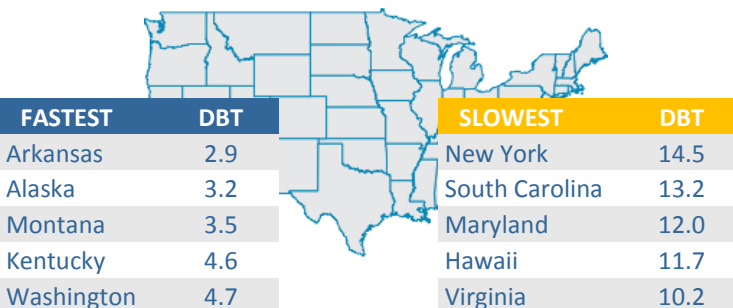


6 BANKRUPTCIES

123 Building Supply customers have filed bankruptcy in 2014



7 GEOGRAPHY MATTERS



8 PAYMENTS BY BALANCE SIZE

Balance size isn't a major factor in this industry

Monthly Balance	DBT
\$13,400+	8.1 days
\$3,500 - \$13,400	8.6 days
\$1,000 - \$3,500	8.3 days
\$250 - \$1,000	8.3 days
<\$250	9.6 days