

The Cortera Industry Monitors are the most intuitive measures of key purchase, payment and financial trends across major industries. Industry Monitors are created from data on over 10 million companies and over \$1 trillion in business-to-business transactions.

1 PAYMENTS

DBT = **7.2** days late

How **FAST** companies are paying Transportation providers

DBT = **6.2** days late

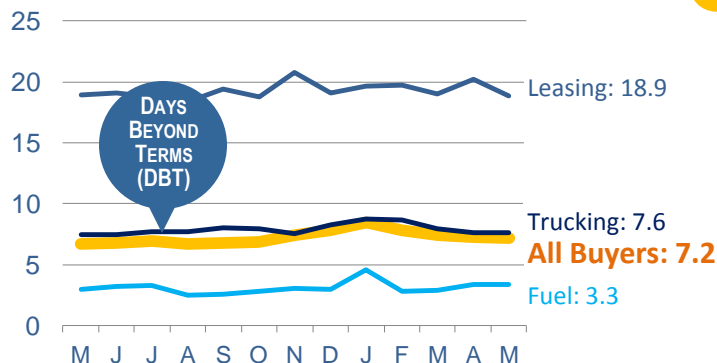
How fast those companies are **PAYING OTHER PROVIDERS**

2 RISK RATINGS

How risky are customers of Transportation providers?



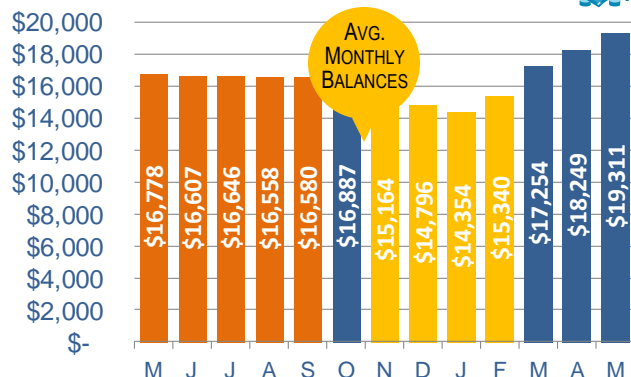
3 PAYMENT BEHAVIOR TRENDS



4 INDUSTRY RANKINGS

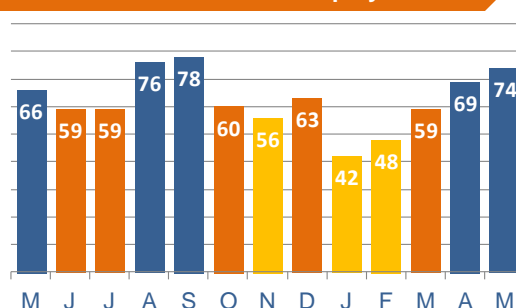
Industry	DBT
Food & Beverage	4.6
Manufacturing Materials	4.7
Industrial Supply	6.1
Building Supply	6.6
Transportation	7.2
Apparel & Outdoor	7.5
Construction	10.9

5 CUSTOMER SPENDING TRENDS

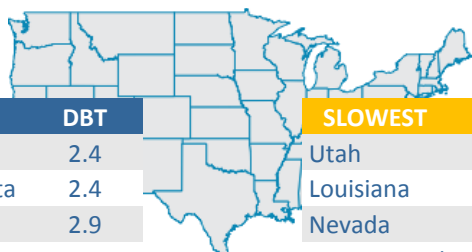


6 BANKRUPTCIES

292 Transportation customers have filed bankruptcy in 2014



7 GEOGRAPHY MATTERS



FASTEST	DBT	SLOWEST	DBT
Wyoming	2.4	Utah	16.2
South Dakota	2.4	Louisiana	14.7
Alaska	2.9	Nevada	10.7
Arkansas	3.1	New Hampshire	10.4
Iowa	3.4	Maryland	9.9

8 PAYMENTS BY BALANCE SIZE



Companies pay key suppliers **faster** than others

Monthly Balance	DBT
\$6,300+	7.1 days
\$2,000 - \$6,300	9.2 days
\$750 - \$2,000	9.1 days
\$250 - \$750	10.3 days
<\$250	12.7 days