

The Cortera Industry Monitors are the most intuitive measures of key purchase, payment and financial trends across major industries. Industry Monitors are created from data on over 10 million companies and over \$1 trillion in business-to-business transactions.

## 1 PAYMENTS

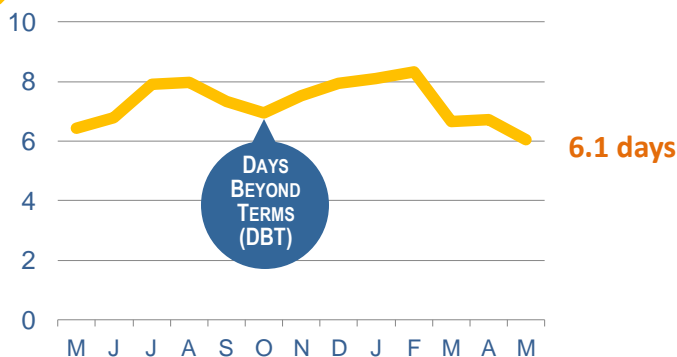
DBT = **6.1** days late

How **FAST** companies are paying Industrial Supplies providers

DBT = **5.8** days late

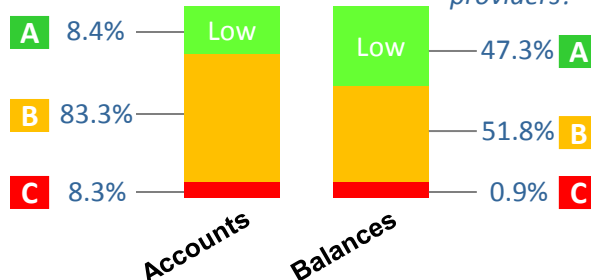
How fast those companies are **PAYING OTHER PROVIDERS**

## 3 PAYMENT BEHAVIOR TRENDS



## 2 RISK RATINGS

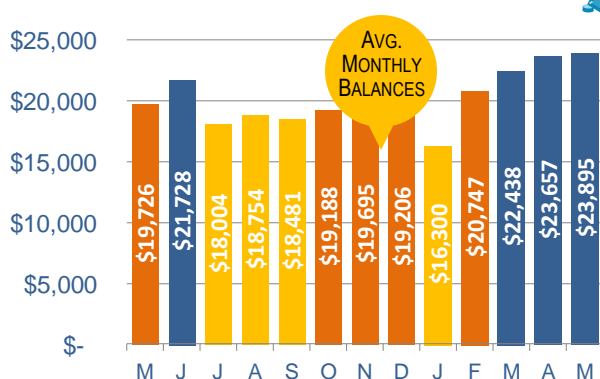
How risky are customers of Industrial Supplies providers?



## 4 INDUSTRY RANKINGS

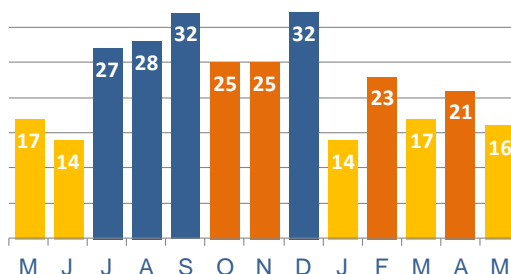
Industry	DBT
Food & Beverage	4.6
Manufacturing Materials	4.7
<b>Industrial Supply</b>	<b>6.1</b>
Building Supply	6.6
Transportation	7.2
Apparel & Outdoor	7.5
Construction	10.9

## 5 CUSTOMER SPENDING TRENDS

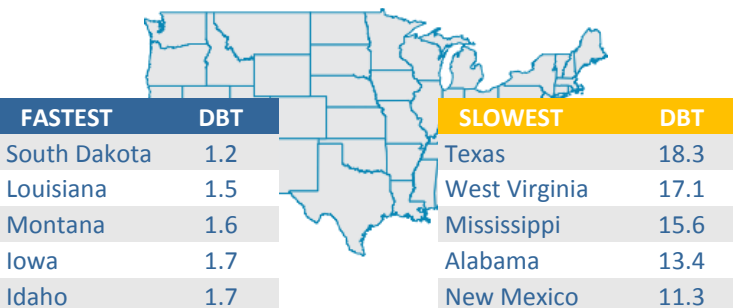


## 6 BANKRUPTCIES

**91** Industrial Supply customers have filed bankruptcy in 2014



## 7 GEOGRAPHY MATTERS



## 8 PAYMENTS BY BALANCE SIZE

