

The Cortera Industry Monitors are the most intuitive measures of key purchase, payment and financial trends across major industries. Industry Monitors are created from data on over 10 million companies and over \$1 trillion in business-to-business transactions.

## 1 PAYMENTS

DBT = **7.8** days late

How **FAST** companies are paying Building Supply providers

DBT = **6.7** days late

How fast those companies are **PAYING OTHER PROVIDERS**

## 2 RISK SCORES

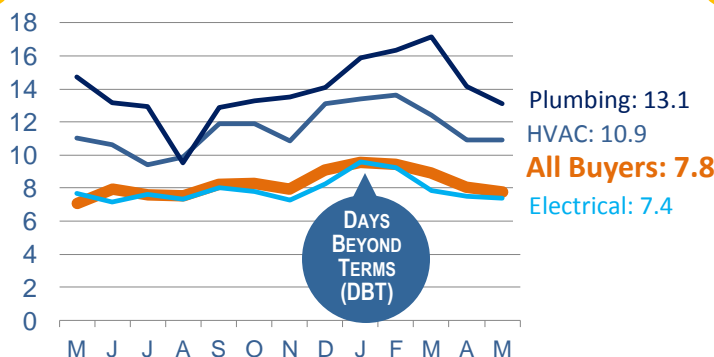
How risky are customers of Building Supply providers?

Avg. Score

Manufacturing Materials	642
Construction	636
<b>Building Supply</b>	<b>627</b>
Transportation	610
Apparel & Outdoor	607
Industrial Supply	602
Food & Beverage	585

More Risk

## 3 PAYMENT BEHAVIOR TRENDS

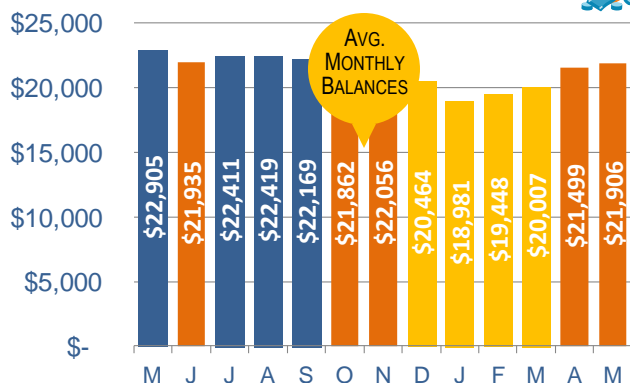


## 4 INDUSTRY PAYMENT RANKINGS

Industry	DBT
Manufacturing Materials	4.8
Food & Beverage	5.5
Apparel & Outdoor	7.1
<b>Building Supply</b>	<b>7.8</b>
Transportation	8.0
Industrial Supply	8.9
Construction	11.5

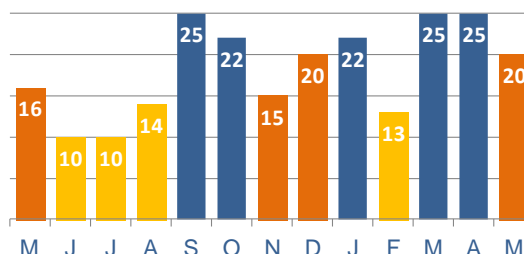
Slower Payment

## 5 CUSTOMER SPENDING TRENDS

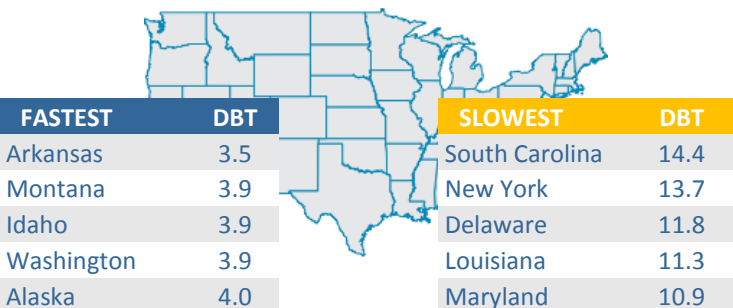


## 6 BANKRUPTCIES

**105** Building Supply customers have filed bankruptcy in 2015



## 7 GEOGRAPHY MATTERS



## 8 PAYMENTS BY BALANCE SIZE

Balance size isn't a major factor in this industry

Monthly Balance	DBT
\$13,500+	7.8 days
\$3,500 - \$13,500	8.2 days
\$1,000 - \$3,500	7.8 days
\$250 - \$1,000	7.6 days
<\$250	9.3 days