

The Cortera Industry Monitors are the most intuitive measures of key purchase, payment and financial trends across major industries. Industry Monitors are created from data on over 10 million companies and over \$1 trillion in business-to-business transactions.

1 PAYMENTS

DBT = **8.3** days late

How **FAST** companies are paying Transportation providers

DBT = **7.2** days late

How fast those companies are **PAYING OTHER PROVIDERS**

2 RISK SCORES

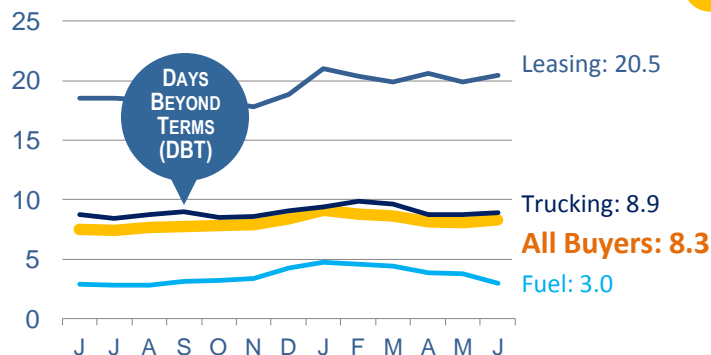
How risky are customers of Transportation providers?

Avg. Score

Manufacturing Materials	640
Construction	633
Building Supply	627
Transportation	608
Apparel & Outdoor	605
Industrial Supply	599
Food & Beverage	584

More Risk

3 PAYMENT BEHAVIOR TRENDS

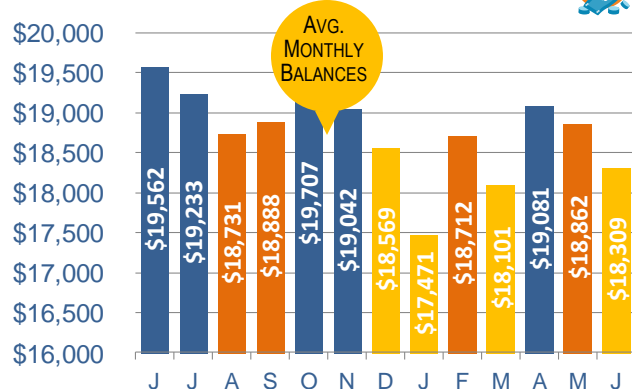


4 INDUSTRY PAYMENT RANKINGS

Industry	DBT
Manufacturing Materials	5.3
Food & Beverage	5.9
Apparel & Outdoor	7.6
Building Supply	7.8
Transportation	8.3
Industrial Supply	10.8
Construction	12.5

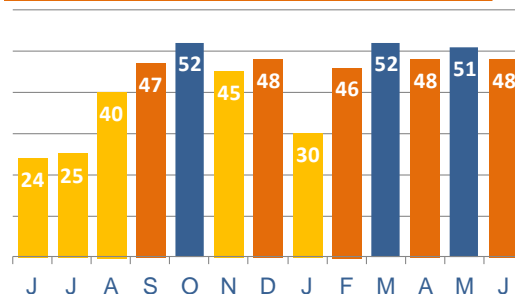
Slower Payment

5 CUSTOMER SPENDING TRENDS



6 BANKRUPTCIES

275 Transportation customers have filed bankruptcy in 2015



7 GEOGRAPHY MATTERS

FASTEST	DBT	SLOWEST	DBT
Wyoming	2.4	Louisiana	21.1
Alaska	2.5	Nevada	17.5
Iowa	4.4	Delaware	12.6
Mississippi	4.5	Maryland	11.9
Arkansas	4.5	South Carolina	11.2

8 PAYMENTS BY BALANCE SIZE

Companies pay key suppliers **faster** than others

Monthly Balance	DBT
\$5,500+	8.3 days
\$1,800 - \$5,500	9.2 days
\$700 - \$1,800	8.7 days
\$200 - \$700	10.1 days
<\$200	12.3 days

Don't just monitor your industry. Monitor all of your customers, see insightful trends and get alerts to changes that could negatively impact your revenue. [Click here](#) to learn more or call (877) 340-9123.