

The Cortera Industry Monitors are the most intuitive measures of key purchase, payment and financial trends across major industries. Industry Monitors are created from data on over 10 million companies and over \$1.2 trillion in business-to-business transactions.

## 1 PAYMENTS

DBT = **7.6** days late

How **FAST** companies are paying Transportation providers

DBT = **6.3** days late

How fast those companies are **PAYING OTHER PROVIDERS**

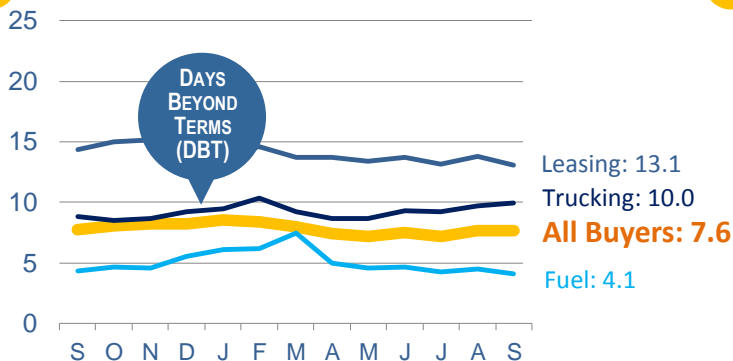
## 2 RISK SCORES

How risky are customers of Transportation providers?

	Avg. Score
Manufacturing Materials	644 -3
Construction	641 -
Building Supply	619 -2
Apparel & Outdoor	615 -1
<b>Transportation</b>	<b>607 -2</b>
Industrial Supply	595 -2
Food & Beverage	593 -1

More Risk

## 3 PAYMENT BEHAVIOR TRENDS

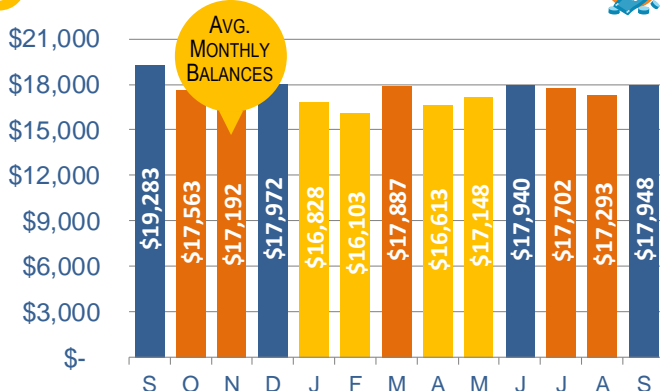


## 4 INDUSTRY PAYMENT RANKINGS

Industry	DBT
Manufacturing Materials	4.2 -0.3
Food & Beverage	4.7 -1.1
Apparel & Outdoor	7.0 +0.4
<b>Transportation</b>	<b>7.6 -</b>
Building Supply	7.6 -1.1
Industrial Supply	9.6 -1.9
Construction	11.7 -0.3

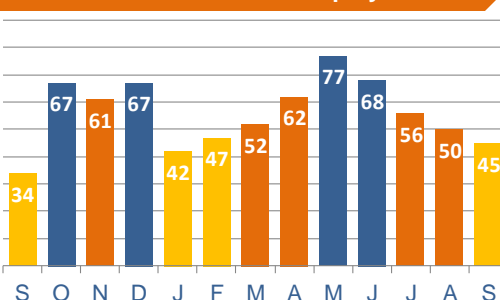
Slower Payment

## 5 CUSTOMER SPENDING TRENDS



## 6 BANKRUPTCIES

**499** Transportation customers have filed bankruptcy in 2016



## 7 GEOGRAPHY MATTERS

FASTEST	DBT	SLOWEST	DBT
Alaska	1.9	Nevada	19.4
South Dakota	2.6	Louisiana	19.0
Vermont	2.7	Rhode Island	10.6
Arkansas	3.4	Washington	10.1
Mississippi	3.7	Connecticut	10.1

## 8 PAYMENTS BY BALANCE SIZE



Balance size isn't a major factor in this industry

Monthly Balance	DBT
\$5,400+	7.6 days
\$1,700 - \$5,400	8.1 days
\$700 - \$1,700	7.8 days
\$250 - \$700	8.4 days
<\$250	11.5 days