

The Cortera Industry Monitors are the most intuitive measures of key purchase, payment and financial trends across major industries. Industry Monitors are created from data on over 10 million companies and over \$1.2 trillion in business-to-business transactions.

## 1 PAYMENTS

DBT = **7.4** days late

How **FAST** companies are paying Transportation providers

DBT = **6.3** days late

How fast those companies are **PAYING OTHER PROVIDERS**

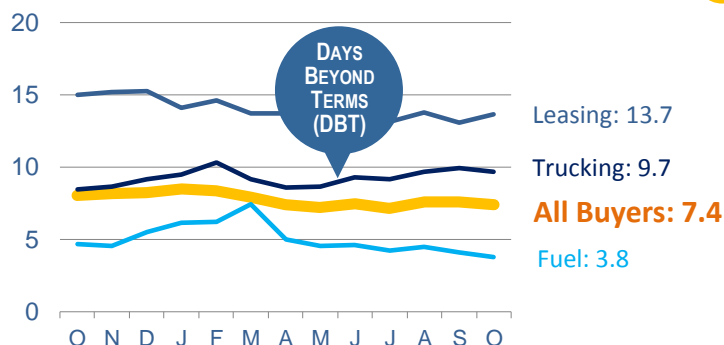
## 2 RISK SCORES

How risky are customers of Transportation providers?

	Avg. Score
Manufacturing Materials	651 +7
Construction	647 +6
Building Supply	630 +11
Apparel & Outdoor	620 +5
<b>Transportation</b>	<b>616</b> +9
Industrial Supply	605 +10
Food & Beverage	599 +6

More Risk

## 3 PAYMENT BEHAVIOR TRENDS

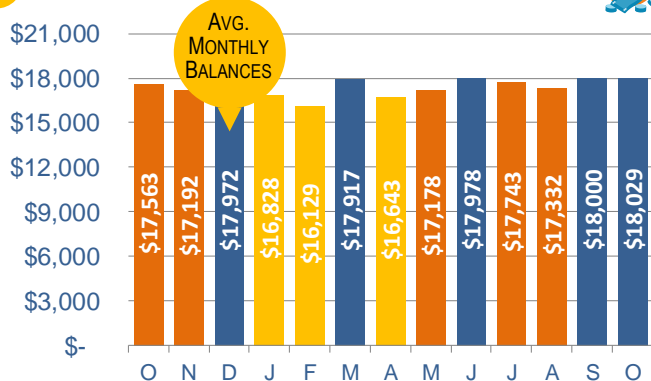


## 4 INDUSTRY PAYMENT RANKINGS

Industry	DBT
Manufacturing Materials	4.2 -
Food & Beverage	4.7 -
Apparel & Outdoor	7.1 +0.1
<b>Transportation</b>	<b>7.4</b> -0.2
Building Supply	8.2 +0.6
Industrial Supply	9.4 -0.2
Construction	11.5 -0.2

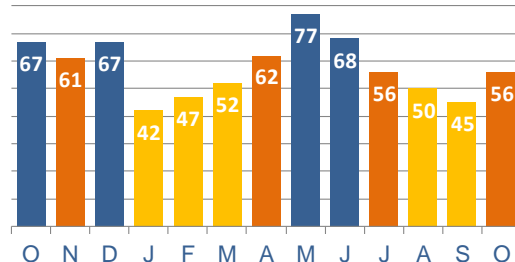
Slower Payment

## 5 CUSTOMER SPENDING TRENDS

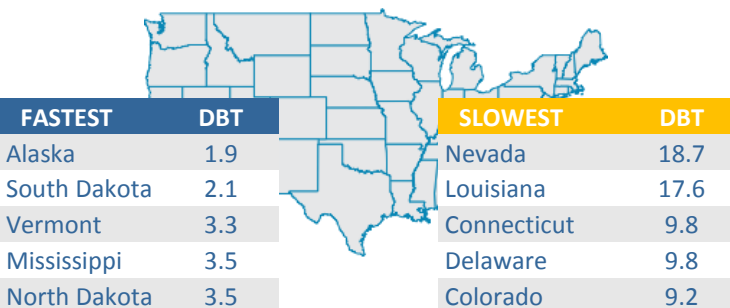


## 6 BANKRUPTCIES

**555** Transportation customers have filed bankruptcy in 2016



## 7 GEOGRAPHY MATTERS



## 8 PAYMENTS BY BALANCE SIZE

Balance size isn't a major factor in this industry

Monthly Balance	DBT
\$6,000+	7.4 days
\$1,900 - \$6,000	8.1 days
\$750 - \$1,900	7.8 days
\$250 - \$750	8.5 days
<\$250	12.3 days