

The Cortera Industry Monitors are the most intuitive measures of key purchase, payment and financial trends across major industries. Industry Monitors are created from data on over 10 million companies and over \$1.2 trillion in annual business-to-business transactions.

### 1 PAYMENTS

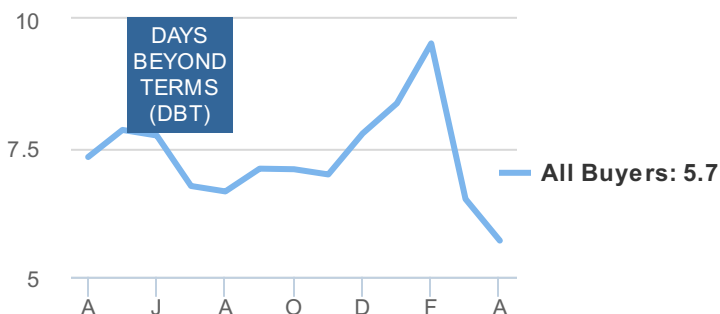
DBT= **5.7** days late

How FAST companies are paying Apparel & Outdoor providers

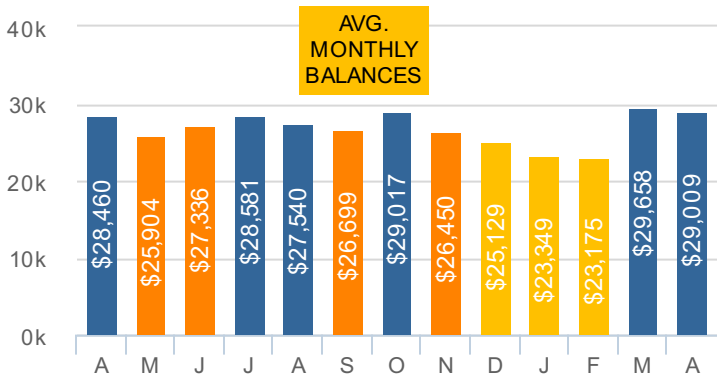
DBT= **5.0** days late

How fast those companies are PAYING OTHER PROVIDERS

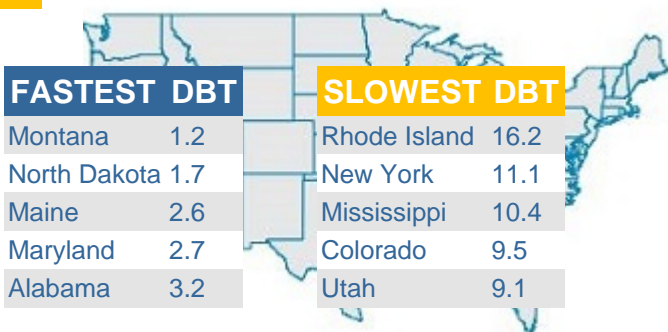
### 3 PAYMENT BEHAVIOR TRENDS



### 5 CUSTOMER SPENDING TRENDS



### 7 GEOGRAPHY MATTERS



### 2 RISK SCORES

How risky are customers of Apparel & Outdoor providers?

	Avg. Score
Manufacturing Materials	673 +3
Construction	661 +3
Building Supply	660 +4
Transportation	645 +4
Food & Beverage	634 +1
<b>Apparel &amp; Outdoor</b>	<b>633 +6</b>
Industrial Supply	630 +2

More Risk

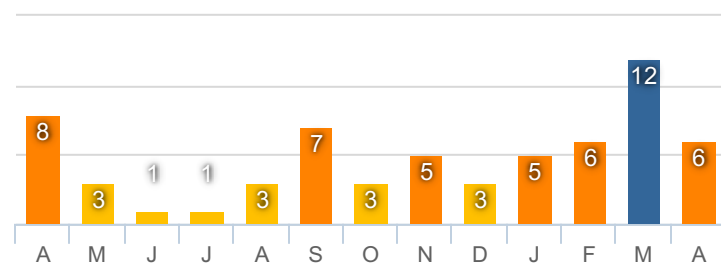
### 4 INDUSTRY PAYMENT RANKINGS

Industry	DBT
Manufacturing Materials	3.9 -0.3
Food & Beverage	4.5 -0.2
<b>Apparel &amp; Outdoor</b>	<b>5.7 -0.8</b>
Transportation	7.3 -0.8
Industrial Supply	7.7 -0.8
Building Supply	8.3 -1.1
Construction	12.0 -1.4

Slower Payment

### 6 BANKRUPTCIES

**29** Apparel & Outdoor customers have filed bankruptcy in 2017



### 8 PAYMENTS BY BALANCE SIZE

