

The Cortera Industry Monitors are the most intuitive measures of key purchase, payment and financial trends across major industries. Industry Monitors are created from data on over 10 million companies and over \$1.2 trillion in annual business-to-business transactions.

### 1 PAYMENTS

DBT= **9.0** days late

How FAST companies are paying Building Supply providers

DBT= **7.0** days late

How fast those companies are PAYING OTHER PROVIDERS

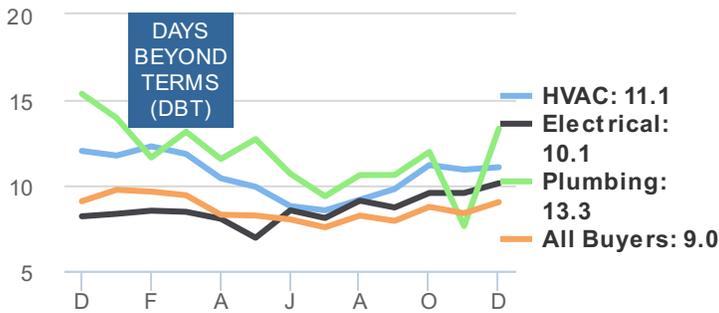
### 2 RISK SCORES

How risky are customers of Building Supply providers?

	Avg. Score	
Manufacturing Materials	677	-4
<b>Building Supply</b>	<b>666</b>	<b>-3</b>
Construction	657	-4
Apparel & Outdoor	652	-2
Transportation	648	-3
Food & Beverage	643	-1
Industrial Supply	633	-1

More Risk

### 3 PAYMENT BEHAVIOR TRENDS

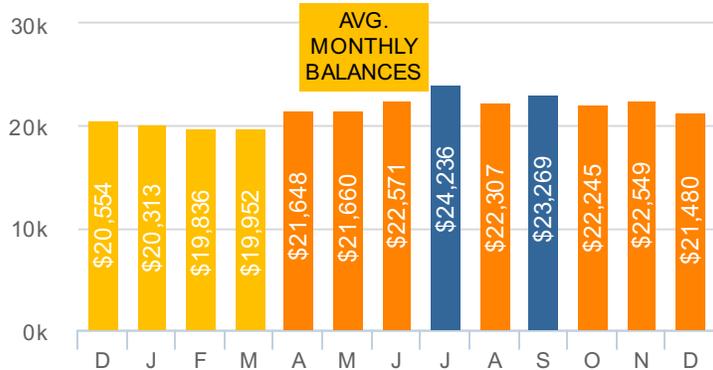


### 4 INDUSTRY PAYMENT RANKINGS

Industry	DBT	
Manufacturing Materials	4.5	+0.0
Food & Beverage	5.2	+2.7
Apparel & Outdoor	6.7	+0.8
Transportation	9.0	+0.2
<b>Building Supply</b>	<b>9.0</b>	<b>+0.7</b>
Industrial Supply	9.4	-3.6
Construction	14.6	+0.2

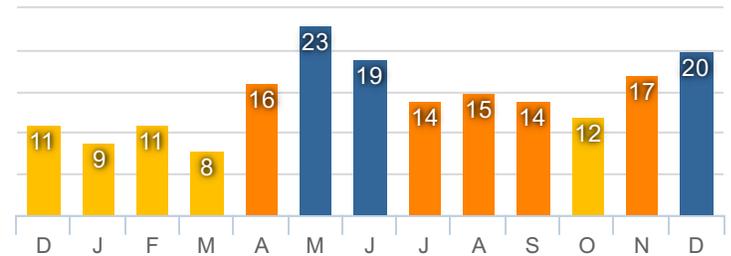
Slower Payment

### 5 CUSTOMER SPENDING TRENDS

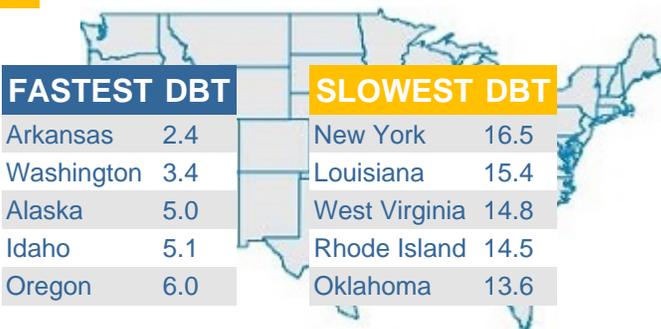


### 6 BANKRUPTCIES

**178** Building Supply customers have filed bankruptcy in 2017



### 7 GEOGRAPHY MATTERS



### 8 PAYMENTS BY BALANCE SIZE

