

The Cortera Industry Monitors are the most intuitive measures of key purchase, payment and financial trends across major industries. Industry Monitors are created from data on over 10 million companies and over \$1.2 trillion in annual business-to-business transactions.

### 1 PAYMENTS

DBT= **9.6** days late

How FAST companies are paying Transportation providers

DBT= **7.2** days late

How fast those companies are PAYING OTHER PROVIDERS

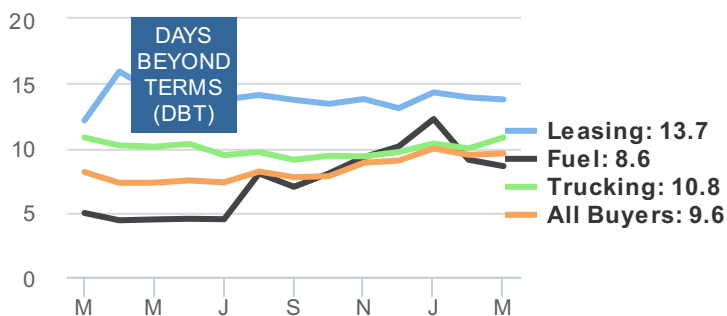
### 2 RISK SCORES

How risky are customers of Transportation providers?

	Avg. Score
Manufacturing Materials	679 +1
Building Supply	661 -2
Construction	654 -
Apparel & Outdoor	651 +1
Food & Beverage	638 -1
<b>Transportation</b>	<b>637 +1</b>
Industrial Supply	633 +2

More Risk

### 3 PAYMENT BEHAVIOR TRENDS

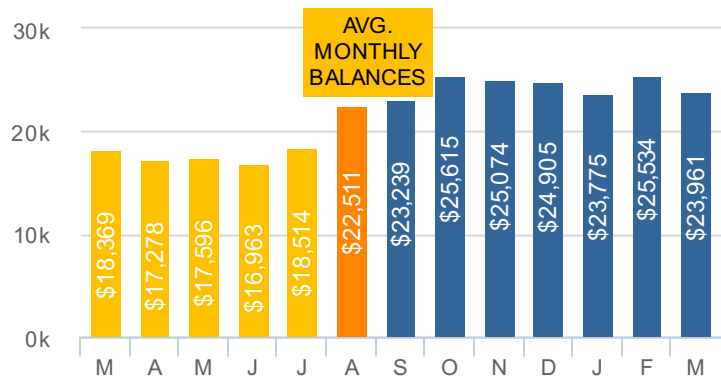


### 4 INDUSTRY PAYMENT RANKINGS

Industry	DBT
Manufacturing Materials	4.2 -0.7
Food & Beverage	4.5 -0.5
Apparel & Outdoor	5.8 -1.3
<b>Transportation</b>	<b>9.6 +0.1</b>
Building Supply	9.7 -0.4
Industrial Supply	10.7 -0.6
Construction	15.3 -1.7

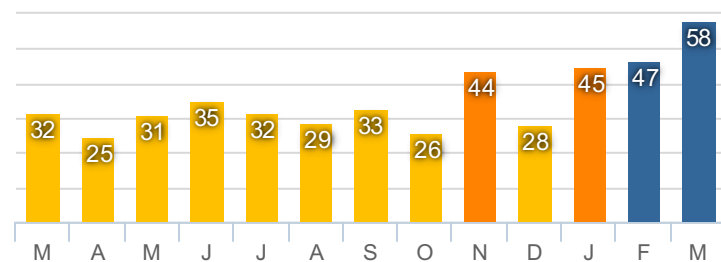
Slower Payment

### 5 CUSTOMER SPENDING TRENDS




### 6 BANKRUPTCIES

**150** Transportation customers have filed bankruptcy in 2018



### 7 GEOGRAPHY MATTERS



FASTEST DBT		SLOWEST DBT	
Idaho	4.1	Nevada	31.8
Maine	4.5	Louisiana	26.4
Wyoming	4.8	District of Columbia	19.7
Alaska	5.3	Colorado	19.2
Mississippi	5.3	Connecticut	17.7

### 8 PAYMENTS BY BALANCE SIZE

Monthly Balance	DBT
\$6,000+	9.5 days
\$1,800 - \$6,000	12.6 days
\$700 - \$1,800	13.0 days
\$200 - \$700	13.8 days
<\$200	16.6 days

Balance size isn't a major factor in this industry