CORTERA

TRANSPORTATION INDUSTRY MONITOR

August 2018

The Cortera Industry Monitors are the most intuitive measures of key purchase, payment and financial trends across major industries. Industry Monitors are created from data on over 10 million companies and over $1.2 trillion in annual business-to-business transactions.

1 PAYMENTS

DBT= **9.3** days late

How FAST companies are paying Transportation providers

DBT= **7.2** days late

How fast those companies are PAYING OTHER PROVIDERS

2 RISK SCORES

How risky are customers of Transportation providers?

	Avg. Score	
Manufacturing Materials	699	-1
Building Supply	679	-2
Apparel & Outdoor	666	-1
Construction	665	-1
Transportation	*645*	-2
Industrial Supply	642	-1
Food & Beverage	636	+1

More Risk

3 PAYMENT BEHAVIOR TRENDS

4 INDUSTRY PAYMENT RANKINGS

Industry	DBT	
Manufacturing Materials	4.0	+0.0
Food & Beverage	5.7	+0.0
Apparel & Outdoor	6.2	+0.3
Building Supply	8.2	+0.1
Transportation	*9.3*	+0.1
Industrial Supply	10.0	+0.1
Construction	14.6	+1.0

Slower Payment

5 CUSTOMER SPENDING TRENDS

6 BANKRUPTCIES

312 Transportation customers have filed bankruptcy in 2018

7 GEOGRAPHY MATTERS

FASTEST	DBT
Wyoming	2.6
Mississippi	3.7
Maine	4.2
Arkansas	4.3
Idaho	4.6

SLOWEST	DBT
District of Columbia	31.7
Nevada	31.0
Louisiana	29.0
Rhode Island	14.7
Delaware	14.1

8 PAYMENTS BY BALANCE SIZE

Balance size isn't a major factor in this industry

Monthly Balance	DBT
$6,700+	9.2 days
$2,000 - $6,700	12.3 days
$700 - $2,000	13.0 days
$200 - $700	13.5 days
<$200	16.3 days

Don't just monitor your industry. Monitor all of your customers, see insightful trends and get alerts to changes that could negatively impact your revenue. Click here to learn more or call (877) 340-9123.