CORTERA

TRANSPORTATION INDUSTRY MONITOR

October 2018

The Cortera Industry Monitors are the most intuitive measures of key purchase, payment and financial trends across major industries. Industry Monitors are created from data on over 10 million companies and over $1.2 trillion in annual business-to-business transactions.

1 PAYMENTS

DBT= **8.7** days late

How FAST companies are paying Transportation providers

DBT= **7.3** days late

How fast those companies are PAYING OTHER PROVIDERS

2 RISK SCORES

How risky are customers of Transportation providers?

	Avg. Score	
Manufacturing Materials	701	-1
Building Supply	678	-4
Apparel & Outdoor	666	-1
Construction	662	-3
Transportation	*647*	-1
Industrial Supply	642	-1
Food & Beverage	637	-

More Risk

3 PAYMENT BEHAVIOR TRENDS

4 INDUSTRY PAYMENT RANKINGS

Industry	DBT	
Manufacturing Materials	5.1	+0.8
Food & Beverage	5.5	-0.5
Apparel & Outdoor	6.2	-0.6
Transportation	*8.7*	+0.9
Building Supply	9.3	+1.1
Industrial Supply	10.1	+0.2
Construction	16.4	+1.8

Slower Payment

5 CUSTOMER SPENDING TRENDS

6 BANKRUPTCIES

346 Transportation customers have filed bankruptcy in 2018

7 GEOGRAPHY MATTERS

FASTEST	DBT
Wyoming	2.8
Mississippi	3.7
Idaho	3.7
North Dakota	3.7
Alaska	4.0

SLOWEST	DBT
Nevada	31.7
Louisiana	25.7
Rhode Island	13.6
New Jersey	12.8
Colorado	12.2

8 PAYMENTS BY BALANCE SIZE

Balance size isn't a major factor in this industry

Monthly Balance	DBT
$6,600+	8.7 days
$2,000 - $6,600	10.7 days
$700 - $2,000	11.1 days
$200 - $700	12.4 days
<$200	15.2 days

Don't just monitor your industry. Monitor all of your customers, see insightful trends and get alerts to changes that could negatively impact your revenue. Click here to learn more or call (877) 340-9123.